



# Schaltbau Holding AG

## Q2 numbers less important for the investment case

18/08/2017

**Hold**  
**33.00 EUR**

Close (17/08/2017)	34.10 EUR
Bloomberg: SLT	WKN: 717030
Sector	Transport & Logistics

### Share price performance

52 week high	41.65
52 week low	26.50
Compared to	Prime All Share
YTD	2.4%
1 month	-6.4%
12 months	-33.9%



### Share data

Market Cap (m EUR)	225.4
No. of shares (m)	6.61
Free float	68.0%
Trading vol. Ø (m EUR)	0.24

### Next event

26/10/2017	Quarterly Results
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### Analyst

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See end of document for disclaimer.

As already indicated, the earlier Q2 numbers are somewhat better than in Q1. All in all, the numbers are less important for the investment case, which is based on a successful restructuring with improving EBIT margins.

### KEY TAKEAWAYS

Schaltbau [€ m]	Q2 2017	BHL Q2 2017e	Consensus Q2 2017e	Q2 2016	% yoy
Sales	124.3	125.5	---	126.0	-1.3%
EBITDA	8.6	9.0	---	10.7	-19.9%
EBITDA-margin	6.9%	7.2%	---	8.5%	-1.6 PP
EBIT	3.8	4.0	---	6.9	-44.5%
EBIT-margin	3.1%	3.2%	---	5.5%	-2.4 PP
Net income (after min.)	0.8	0.9	---	2.0	-57.9%
EPS [€]	0.16	0.17	---	0.33	-51.5%

Source: Company information, Factset, Bankhaus Lampe Research

- Q2 2017 figures show significant increase of revenue (+12%) compared with Q1 2017, and positive EBIT in Q2 2017 (H1 2017 negative).
- Despite positive trend in Q2, revenue had been slightly below expectations, mainly caused by level crossing technology and industrial brakes.
- Order books increased in H1 2017 yoy by 22.3% to € 491.7 m. Order intake declined yoy by 7.5% to € 295.7 m.
- At the segment level, we following trend in order intake: growth in Mobile Transportation Technology mainly driven by consolidation effects. In Stationary Transportation, Schaltbau reports sharp decline due to consolidation effects and lower customer demand. The decline in Components mainly resulting from China and Italy.
- Schaltbau confirmed the at the beginning of August changed guidance: The restructuring expenses (BHL: € 8 m) as well as unscheduled quality and warranty expenses in several business areas (BHL: € 4 m) will impact H2 2017 and lead now to an EBIT target in a range of between € 2 m and € 5 m leading to a EBIT margin guidance range of 0.4% to 1.0% (prev.: 3% to 4% EBIT margin).
- An update of our model will follow in due course.

in m EUR	2015	2016	2017e	2018e	2019e
Sales	502.3	509.1	525.0	546.0	567.8
EBIT	33.4	-14.5	17.0	23.0	27.4
EBIT margin	6.7%	-2.8%	3.2%	4.2%	4.8%
Net financial debt	129.6	148.0	128.4	122.4	115.8
Free cash-flow	-19.5	7.6	17.6	6.0	8.1
EPS (in EUR)	2.80	-2.61	0.78	1.30	1.65
DPS (in EUR)	1.00	0.00	0.00	0.25	0.50
Dividend yield	2.0%	0.0%	0.0%	0.7%	1.5%
EV/Sales	1.0	0.8	0.8	0.8	0.7
EV/EBIT	15.2	-28.2	25.0	18.2	15.0
P/E	18.2	-11.8	43.6	26.2	20.7

Source: Company information, Bankhaus Lampe Research estimates

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Shares are rated based upon analyst forecasts with regard to the performance of the share during a period of twelve months. The rating "Buy" within this general concept means that the share's forecast performance is at least 10%. "Hold" means a price movement in a bandwidth of -10% to 10%. "Sell" means that the share's forecast performance is less than -10%.

## Explanation of valuation

Unless shown otherwise, the stated upside targets are based upon either a discounted cash-flow pricing or upon a comparison of the performance ratios of companies that the respective analyst considers to be comparable, or upon a combination of these two analyses. Analysts modify the result of this fundamental assessment to incorporate the potential trend in market sentiment.

Overview of changes in our recommendations/price targets in the previous twelve months for: Schaltbau Holding AG (SLT GR), Close (17/08/2017): 34.10 EUR, Analyst: Christoph Schlienkamp (Investmentanalyst DVFA).

Date of publication	Price at recommendation	Rating	Price target
28/04/2017	35.25 EUR	Hold	33.00 EUR
17/02/2017	31.96 EUR	Hold	29.00 EUR
06/12/2016	30.21 EUR	Hold	30.00 EUR
11/11/2016	26.52 EUR	Hold	26.00 EUR
28/10/2016	28.48 EUR	Hold	32.00 EUR

The distribution of recommendations in our investments universe is currently as follows (date: 01/07/2017)

Rating	Basis: all analysed companies	Basis: companies with investment banking relationships
Buy	49.0%	75.0%
Hold	46.0%	25.0%
Sell	5.0%	0.0%
Under Review	0.0%	0.0%

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Company	Disclosure
Schaltbau Holding AG	---

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