

## PRESS RELEASE

from Schaltbau Holding AG, Munich

- **Preliminary figures 2011**
- **Schaltbau Group grew more quickly than expected**

Munich, 18 January 2012 – The Schaltbau Group has exceeded its own growth expectations for the fiscal year 2011. Preliminary figures indicate that Group sales for the 12-month period were 13.8 per cent up on the previous year, totalling € 319.2 million (2010: € 280.5 million). Sales figures for the last quarter 2011 outperformed those posted one year earlier by 13.4 per cent to reach € 82.1 million (2010: € 72.4 million). Based on preliminary calculations, earnings per share will total at least € 8.85, confirming the forecast previously made by the Executive Board.

The Stationary Transportation Technology segment made an important contribution to this growth and the segment's Brake Systems business field showed a particularly fine performance. Full-year figures for the Rail Infrastructure business field also improved sharply due to a very good result in the final quarter. Again in 2011, the Mobile Transportation Technology segment recorded an increase in sales revenues, emulating the remarkable success of the previous year. Driven by a positive business environment in key industrial fields and an overall reliable level of investment in the railway sector, the Components segment also reported a powerful upswing in sales for the year under report. The first-time full consolidation of Schaltbau North America Inc. contributed € 7.0 million towards this pleasing result.

In terms of order intake, preliminary figures for the Schaltbau Group show an 18.7 per cent rise and total € 342.8 million for the fiscal year 2011 (2010: € 288.7 million). Order volume climbed by 7.3 per cent in the last quarter of 2011 to € 68.7 million (2010: € 64.0 million).

Including the takeover of Tiefenbach GmbH, the Schaltbau Group expects annual sales of around € 350 million. The Group now employs a workforce of some 1,800 employees and is a leading supplier of components and systems in the field of transportation technology. The enterprise supplies complete level crossing systems, shunting and signals technology, door systems for buses and trains, industrial braking systems for container cranes and also power supply units as well as high- and low-voltage components for railway vehicles. Its innovative and future-oriented products make Schaltbau a key business partner in the fields of transportation technology and industry.

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