

AD HOC ANNOUNCEMENT purs. to § 15 WpHG (Securities Trading Act)
by Schaltbau Holding AG, Munich
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▪ **Schaltbau Group announces forecast for 2013**

Munich, 9 November 2012 – The Schaltbau Group expects the currently stable volume of railway sector business in Europe and the USA to remain constant in 2013. The raising of spending targets for railways officially announced in China in September will have a positive impact on the Schaltbau Group as from 2013. The good order situation in Germany is secured by steady demand from Deutsche Bahn AG (German national railways). In Russia too, the signals all point to further growth. We expect to see constant development in the Brake Systems business field. Prospects remain bright for new areas of application such as photovoltaics.

Altogether the Schaltbau Group expects sales to grow to around € 374 million in 2013 after an anticipated € 360 million in 2012. The fiscal year 2013 will be slightly burdened again by upfront expenditure for additional personnel needed to strategically continue along the Group's successful path of growth. Overall, the Schaltbau Executive Board expects earnings from operating activities (EBIT) for the fiscal year 2013 to reach € 32.8 million. Returning to a normal tax rate Group net profit is predicted to total € 22.1 million in 2013 (2012: anticipated at around € 21.0 million) with earnings per share of € 3.04 (2012: anticipated € 2.94).

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